



coquitlam@kmstools.com
1-800-567-8979

KMS Distribution Opportunities

What is a KMS Distribution Location?

An existing business that works with KMS Tools long term to drive the local consumer demand for KMS Tools products to your local place of business.

How is it Different than a Typical Wholesale Program?

It is a much greater level of commitment from both sides in regards to marketing and product programs. It can be a great pre-cursor for potential KMS Franchise Opportunities.

Who can Participate?

Any reputable business that distributes tools. Must be located in an existing region with no other KMS Tools representation.

KMS Tools Commitment

- We can supply your business with any KMS Tools inventory
- Dedicated 'Order Desk Team' to serve you
- Branding of your company logo on the cover of our monthly flyer
- Listing of your location under our store listings on flyer and website
- Access to KMS Tools marketing resources and wholesale programs
- Competitive pricing for your specific market

Distributor Commitment

- Represent KMS Tools in a professional manner
- Participation in flyer distribution
- Minimum 15,000 flyers for separate cover
- Pay for cover design, printing and distribution costs (\$3000/month)
- Collecting of customer information for KMS Tools
- Pay for all shipping costs

Is There a Contract?

No. The commitment is month to month. However for representation on our flyer and website a Distributor must demonstrate a long term commitment to the program.

How Often do Shipments of Products Arrive?

We recommend once per week in order to satisfy the demand that will be present from your customers for KMS product.

For More Information:

Contact your local KMS Outside Sales Representative

www.kmstools.com

